



## Higher Education Services

### Discovering Tomorrow Today

Universities are put to the test every day to do more with less while continuing to perform the vital tasks necessary to develop tomorrow's leaders and deliver the breakthrough research outcomes that can improve lives today. At Attain, we understand this unique environment and your institution's mission.

### Delivering Breakthrough Results, Real Return

Confronted by today's tough financial realities, universities recognize that innovation is the only path forward. At Attain, we provide the bridge to practical advancements. We know how best to leverage technology to level barriers and achieve breakthrough results to transform the way your organization operates and optimize the outcomes that support your mission.

Working at the intersection of innovation and experience, we pride ourselves on helping you to realize your quest for creative progress, managing your business better while meeting your fiduciary responsibilities. Attain's high impact services are focused on real transformation.

We provide a wide range of strategic and operational technology and management services to the Higher Education market, including:

#### Business Transformation/ Cloud Migration

#### ERP (Oracle, PeopleSoft, SunGard HE)

#### Grants Management

- Cloud Migration Planning and Road Map
- Identity and Access Management
- Change Management and Standardization
- Messaging and Collaboration

- ERP Optimization
- ERP Upgrades
- Data Analysis/Business Intelligence
- Data Warehousing

- Research Collaboration
- Bioinformatics
- Grants Management Outsourcing
- Revenue Enhancement/ F&A rate proposal and negotiation

## Business Transformation and Cloud Migration

### Realizing The Power Of Technology

There are a lot of ways to improve how your institution operates— from implementing new business applications to upgrading messaging and other systems, or tweaking processes. But to maximize IT performance and reap real cost savings, migrating to a cloud computing environment is among today's most innovative ways to do more with less.

Not only does the cloud computing model come with compelling benefits— streamlined and effective processes, scalability and robust collaboration solutions— it is also today's catalyst for the kind of institutional transformation and return on investment that new technologies promise.

Realizing the cloud's full potential and value can only happen with a properly planned road map and the tools to successfully embrace change. Attain has the expertise to deliver your road map, a strategic guide to maximizing the performance of IT resources in the cloud and successfully managing the transformation needed to deliver real return.

Attain has aligned with leading technology providers who have the cloud computing solutions you need to meet your institution's objectives. Let Attain show you how best to prepare for, implement, and use the cloud to achieve breakthrough results that support your mission today and into the future.

## Attain Higher Education A Legacy of Innovation

Attain leverages the deep industry knowledge and proven experience of veteran technology and management consultants. Our team of partners, with a legacy of more than 30 years of public sector industry expertise, knows what it takes to deliver real, breakthrough results that come only with true innovation.

While Attain was established in 2009, its founding team members first came together at Peat, Marwick and Mitchell since the early 1980's. Peat Marwick's name has changed several times over the years, first to KPMG Consulting and later to BearingPoint, Inc., but the practice our partners built and the quality services they continue to deliver have never changed.



## A Road Map To Value

### Guiding Cloud Migration and Transformation

Attain's cloud migration and business transformation services focus on the alignment, design and delivery of cloud technologies that best meet your institution's goals and requirements.

Attain facilitates a seamless and effective transition to a cloud environment, working closely with stakeholders across the organization to understand your needs and develop a strategic road map for migration. We provide realistic utilization, capacity and migration analyses and services. Our experts know how to align your mission objectives with the right cloud provider and solutions (IaaS, PaaS, SaaS) to lower your total cost of ownership and mitigate risk – saving you money.

And, as you transition to the cloud, we incorporate industry best practices and proven toolsets honed through our relationships with leading cloud product and service vendors.

Attain facilitates cloud computing the way it was meant to be done to help your institution realize significant improvements in performance, breakthrough outcomes, and the return on technology investments you expect. Attain's portfolio of cloud migration and enterprise transformation services includes:

- **Cloud Migration Planning & Road Map:** Attain provides a strategic plan to help your organization prepare for migration to a cloud environment. Our experts help you to align functional areas within your institution by streamlining adoption, integrating processes and systems and facilitating reuse to effectively leverage cloud services and maximize cost savings.
- **Identification & Access Management:** Attain ensures a trusted and secure cloud computing environment by implementing a consistent user authentication and access management framework.
- **Change Management:** Attain guides you through the transformation process, showing you how to maximize the use of IT resources in the cloud and providing the tools necessary to improve process performance.
- **Cloud Implementation:** Attain offers a seamless transition to the cloud. Our seasoned experts work with stakeholders across your institution to rapidly deploy your applications, messaging and collaboration platforms, and infrastructure.

## ERP Services

### Making Administrative Systems Work For You

Attain's ERP services focus on delivering a return on investment from implemented ERP systems (Oracle, PeopleSoft, SunGard HE) through optimization and upgrade solutions. Our team is skilled in assessing the benefits and pitfalls of how your institution is using its administrative and other functional area ERP systems.

Our expertise enables you to streamline operations by eliminating cumbersome workarounds, adjusting business processes and increasing flexibility, and most importantly to recoup large investments in existing technology.

#### About Attain

Based in Vienna, Va., Attain is a professional services company comprised of innovative problem solvers who deliver tangible results to address today's complex public sector challenges. With approximately 200 employees, Attain delivers strategic, operational support, healthcare solutions, IT security and application services to more than 125 customers in the Federal, state and local government, higher education and nonprofit markets.

For more information about Attain, please visit [www.attain.com](http://www.attain.com).

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